



# City of Newport Beach Restaurant Business Improvement District

## Board Meeting Minutes – May 30, 2019

### Newport Beach & Co. 1600 Newport Center Drive, Suite 120 Newport Beach, CA 92660

#### I. CALL MEETING TO ORDER

The meeting was called to order at 12:33 p.m.

#### II. ROLL CALL

Directors Present: Jordan Otterbein Eunjoo Pluenneke Christopher Roman Thaddeus Foret Talia Samuels Phil Crowley Kenyon Paar Matt Meddock

A Restaurant & A Market Balboa Lily's Fork, Knife & Spoon The Winery Restaurant & Wine Bar Moulin Modo Mio Rustic Italian Kitchen Five Crowns Sessions West Coast Deli

# **Quorum Achieved**

Directors that came in Late: Juan Carlos Godinez

Tavern

<u>Directors Absent</u>: Ron Schwartz Jim Walker

Muldoon's Irish Pub The Bungalow Restaurant

<u>BID Administrator Present:</u> Dina Alleluia-Carr

Newport Beach & Company

<u>Guests Present:</u> Katy Dennis Mary Locey Melanie Franceschini Jim Mosher

Newport Beach & Company City of Newport Beach City of Newport Beach Newport Beach Resident

### III. PUBLIC COMMENTS ON AGENDA AND NON-AGENDA ITEMS

• Mr. Mosher noted that the Newport Beach Public Library had a culinary program that disappeared a few years ago.

### IV. CURRENT BUSINESS

### 1. BID FY 2018-19 Annual Report and FY 2019-20 Budget Revisions

- Ms. Dennis presented the proposed adjustments to the FY 2019-20 BID budget, which eliminates the \$40,000 BID support and the \$9,000 special event funding from the City of Newport Beach as follows:
  - Reducing the governance meeting expense line item for the NBRA BID annual meeting.
  - Lowering the advertising expense line item, which can be achieved by moving from print ads to digital ad campaigns.
- Ms. Dennis will further review the NBRW marketing expense line item for additional cost savings. She suggested increasing the participation fee to offset the cost of event marketing.
- Director Meddock suggested obtaining sponsors for NBRW to increase revenue and further assist with marketing efforts.
- Ms. Locey noted the annual report needed to be updated to reflect the changes in the budget and that funding will be decided by the City Council based on the Ad Hoc Committee recommendations.

#### **Public Comments:**

- Mr. Mosher noted a line item discrepancy on the Newport Beach & Company proposal for services.
- Ms. Dennis responded by explaining the total amount is correct and the line items will be corrected
- The Board requested an update to the billing rates for the agreement.

**Motion:** Director Otterbein made a motion to revise the annual report and budget for consideration by the City Council.

Director Crowley seconded the motion.

The motion carried 9-0 by the following vote: Ayes: Pluenneke, Roman, Paar, Meddock, Godinez, Otterbein, Foret, Samuels, and Cowley

### V. BOARD/COMMITTEE/COMMISSION ANNOUNCEMENTS OR MATTERS, WHICH MEMBERS WOULD LIKE PLACED ON A FUTURE AGENDA FOR DISCUSSION, ACTION OR REPORT (NON-DISCUSSION ITEMS)

### VIII. ADJOURNMENT

The meeting adjourned at 12:51 p.m.

The next BID meeting will be a special meeting on Wednesday, July 31, 2019 at 9:30 a.m.