

APPLICATION FOR APPOINTIVE POSITION

FOR OFFICE USE ONLY

Residence District No. _____

Verified by: *MR. [Signature]*

ROV

2013 OCT -2 11:13

CITY OF NEWPORT BEACH

100 Civic Center Drive
Newport Beach, CA 92660
City Clerk (949) 644-3005
Fax (949) 644-3039

DIRECTIONS: One application can be used for all the appointive positions you are applying for. Applications should be filled out completely so that the City Council may fully evaluate your qualifications. It is the responsibility of the applicant to familiarize themselves with the duties and responsibilities of the position(s) applied for. Detailed information outlining the responsibilities of the positions can be obtained from the City Clerk's Office or on the City's website: www.newportbeachca.gov (City Government/Boards, Commissions and Committees). Applications will be kept on file for two years for the position(s) applied for. If you are not selected for appointment during that period of time, it will be necessary for you to re-submit an application if you are still interested in being considered.

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NAME OF BOARD, COMMISSION OR COMMITTEE:

Planning Commission

Name:

Klaustermeier

(Last)

Sarah

(First)

Ann

(Middle)

Residence Address (required):

Zip Code:

How long have you lived in Newport Beach?

12 years

Home/Cell #:

Business Address:

Business Phone:

Email Address:

Have you ever been convicted of any crime or violation of any law or statute other than minor traffic violations?

☒ NO ☐ YES (If yes, attach separate sheet with explanation)

NOTICE: Pursuant to Section 702 of the City Charter, no members of boards or commissions shall hold any paid office or employment in the City government.

Do you currently hold any paid office or employment with the City of Newport Beach, including but not limited to contracted services?

☒ NO ☐ YES (If yes, attach separate sheet with explanation)

If applying for a position on the Finance Committee, have you declared bankruptcy in the last 10 years? ☒ NO ☐ YES

Please state any past, current or foreseeable future financial interests of any kind that may conflict with the Board, Commission or Committee you are applying for.

N/A

CONTINUE TO PAGE TWO

Name and Location of Colleges/ Universities Attended	Major	Degree	Last Year Attended
University of California, Santa Barbara	Business Economics	BA	2000
University of California, Santa Barbara	Latin American Iberian Studies	BA	2000
University of Colorado, Boulder	MBA emphasis in finance and real estate	MBA	2008

Prior or Current Civic Experience (Include membership in professional, charity or community organization)	Office Held (If any)	Dates of Membership
Urban Land Institute	N/A	2010 - Present

Occupational History. Begin with your present or most recent position. List all positions separately held for the last five years.

Firm or Organization	Type of Business	Title	Dates of Employment
Archstone	Commercial Real Estate	Development Manager	2008-2013
Shea Properties	Commercial Real Estate	Development Manager	2013-2017
AIMCO	Commercial Real Estate	Senior Director	2017-Present

References. Include names of at least two residents of Newport Beach who are not officially connected with the City.

1. Name Address Phone No.
2. Name Address Phone No.

Summarize why you wish to serve the City of Newport Beach on a board, commission or committee. Include any special qualifications you have which are particularly appropriate to the position for which you are applying.

Growth of well-located and highly desirable communities is inevitable today. Newport Beach is one of these communities which needs to continue to evolve and grow responsibly. I have worked in a development and entitlement role for the past 10 years to acquire, entitle, design, permit and build thousands of multi-family apartment units and mixed use buildings. This unique skill set gives me a firm base of understanding and knowledge for projects brought before the planning commission. I love living in Newport Beach and became a home owner in Corona del Mar 3 years ago. I want to continue to see Newport Beach thrive, prosper and set a high standard for community development.

I certify that all statements made on this application are true and correct to the best of my knowledge. I have read and understand the duties and responsibilities of the particular position(s) that I am applying for and authorize the release of this information on the internet.

[BOX MUST BE CHECKED IF SUBMITTING ELECTRONICALLY]



Signature

Date

Sarah A. Klaustermeier

P

EDUCATION

University of Colorado at Boulder - Leeds School of Business
MBA with an emphasis in Real Estate and Finance

Boulder, CO
May 2008

University of California, Santa Barbara
Bachelor of Arts, Business Economics & Latin American Iberian Studies
Graduated Cum Laude

Santa Barbara, CA
June 2000

EXPERIENCE

Brookfield Properties Development
Senior Director of Development

U.S. West Coast
January 2019 - Present

- Manage mixed-use real estate development projects from initial project conception through final unit delivery and lease up.
- Responsibilities include:
 - New Project Underwriting
 - Project Due Diligence
 - Project Entitlements
 - P&L Responsibility
 - Investment Memoranda Creation
 - Managing and Maintaining Relations with Internal Operations and Construction Groups
 - Land Acquisition
 - Product Design and Formulation
 - Consultant Management
 - Market Research
 - Final Project Execution
- Project list:

Name	Location	Unit Count/ SF	Product Type	Status (as of 2019)	TEI
NewPark Mall	Newark, CA	1,519	Wrap	Construction Documents and Master Planning	\$750MM
NewPark Mall	Newark, CA	500,000 SF Office 500 Keys Hotel		Master Planning	TBD
Totals		1,519			\$750MM

Apartment Investment and Management Company
Senior Director of Development

U.S. West Coast
2017 – January 2019

- Manage multi-family real estate development projects from initial project conception through final unit delivery and lease up.
- Manage director of development and financial analyst.
- Project list:

Name	Location	Unit Count	Product Type	Status (as of 2018)	TEI
Mariner's Cove	San Diego, CA	752	Wrap, Podium, Walk up	Pursuing entitlements	\$250MM
The Residences at Preserve	Corte Madera, CA	16	Single Family Home	Pursuing entitlements (approved 1Q 2019)	\$30MM

707 Leahy	Redwood City, CA	110	Podium, Renovation	In plan check, investment committee approval received	\$20MM
Totals		878			\$300MM

Shea Properties

Development Manager

Orange County, CA

2013 – 2017

- Manage multi-family real estate development projects from initial project conception through final unit delivery and lease up.
- Project List:

Name	Location	Unit Count	Product Type	Status (as of January 2017)	TEI
Vantis	Aliso Viejo, CA	435	Wrap	In Lease-Up	\$115MM
Reata at Oakbrook Village	Laguna Hills, CA	289	Podium	In Lease-Up	\$93MM
88 at Alhambra Place	Alhambra, CA	200	Wrap	In Lease- Up	\$85MM
Northridge	Northridge, CA	429	Podium	Plan Check	\$148MM
Totals		1,353			\$441MM

- Vantis – PCBC Gold Nugget 2016 Award Nominee

Archstone

Development Manager

Orange County, CA

2010 – 2013

- Manage multi-family real estate development projects from initial project conception through final unit delivery and lease up.
- Project List:

Name	Location	Unit Count	Product Type	Status (as of 2013)	TEI
Huntington Beach at Edinger	Huntington Beach, CA	510	Wrap	Pursuing Entitlements	\$156MM
Huntington Beach Lofts	Huntington Beach, CA	384	Podium	Entitled	\$102MM
Mission Gorge	San Diego, CA	444	Wrap	Entitled	\$106MM
Bressi Ranch	Carlsbad, CA	450	Garden	Pursuing Entitlements	\$123MM
1+M	Washington, D.C.	469	High Rise	In Lease-up	\$184MM
Gaithersburg	Gaithersburg, MD	389	Wrap	In Lease-up	\$112MM
Parkland Gardens	Arlington, VA	227	Wrap	Under Construction	\$93MM
Totals		2,873			\$876MM

Archstone

Management Development Program Associate

CO, NYC, DC, CA

2008 - 2010

A management and leadership development program with 6 month rotations in Finance, Development and Operations. Permanent placement upon completion of training period.

- Finance – Worked with the finance, cash management and accounting departments on day to day operations and refinancing of existing properties.
- Acquisitions and Due Diligence – Assisted acquisition and due diligence team with on-site inspection and underwriting for the acquisition of a 300-unit property.

- Development - Projects include 1st & M, Gaithersburg Station, and Parkland Gardens in the Washington D.C. metro.
- Operations – Worked 6 months with regional operations office to support 12 properties (4,000 units) in Manhattan, Hoboken, Brooklyn, and Long Island. Worked 7 months as Assistant General Manager to complete lease-up of Archstone Gateway in Orange County, CA, an 884-unit complex with 22 employees and annual gross revenue of \$18M. Sale of asset to The Irvine Company upon stabilization in October 2010 at 4.34% cap.
- Internal Audit – Assisted audit team with 4 property audits in Boston and California.
- Marketing – Created model to analyze all property demographic information to enhance our regional marketing strategies. Created survey for current residents who were offered an online lease renewal option to determine what improvements can be made to increase the online lease renewal rate.

ADDITIONAL INFORMATION

- Urban Land Institute Member
- Recipient of the SIOR/Majestic Realty Co. National Scholarship & SIOR-Colorado Scholarship
- University of Colorado, Boulder Alumni Association
- International travel to over 35 countries
- Avid surfer and outdoor enthusiast

APPLICATION FOR APPOINTIVE POSITION

Submit by Email

Print Form

FOR OFFICE USE ONLY

Residence District No. 3

Verified by [Signature]

Policy A-13 Sent [Signature]

ROV

2017 MAY -9 PM 12:11

OFFICE OF
THE CITY CLERK
CITY OF NEWPORT BEACH

CITY OF NEWPORT BEACH

100 Civic Center Drive
Newport Beach, CA 92660
City Clerk (949) 644-3005
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NAME OF BOARD, COMMISSION OR COMMITTEE: Planning Commission

Name: Chazen

(Last)

Alex

(First)

Michael

(Middle)

Residence Address (required):

Zip Code:

How long have you lived in Newport Beach?

1 year

Home/Cell #:

Business Address:

Business Phone:

Email Address:

Have you ever been convicted of any crime or violation of any law or statute other than minor traffic violations?

☒ NO ☐ YES (If yes, attach separate sheet with explanation)

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☒ NO ☐ YES (If yes, attach separate sheet with explanation)

If applying for a position on the Finance Committee, have you declared bankruptcy in the last 10 years? ☒ NO ☐ YES

Please state any past, current or foreseeable future financial interests of any kind that may conflict with the Board, Commission or Committee you are applying for.

I currently represent General Contractors who do work in Newport Beach. However at this time, they are small residential builders who would not pose a conflict of interest.

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Name and Location of Colleges/ Universities Attended	Major	Degree	Last Year Attended
University of California, Irvine	Political Science	B.A.	2008
Loyola Law School, Los Angeles	N/A	J.D.	2011

Prior or Current Civic Experience (include membership in professional, charity or community organization)	Office Held (if any)	Dates of Membership

Occupational History. Begin with your present or most recent position. List all positions separately held for the last five years.

Firm or Organization	Type of Business	Title	Dates of Employment
Kahana & Feld, P.C.	Law Firm	Associate Attorney	Feb. 2017 - Present
Bremer Whyte Brown & O'Meara	Law Firm	Associate Attorney	Aug. 2012 - Feb. 2017

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Summarize why you wish to serve the City of Newport Beach on a board, commission or committee. Include any special qualifications you have which are particularly appropriate to the position for which you are applying.

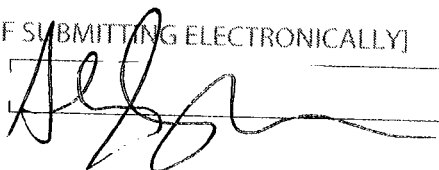
I believe that as a younger resident of Newport Beach, that I have a strong vision for where our community can and should be headed. I work with general contractors in Newport Beach, and large scale home developers in California's Central Coast, so while I have the perspective of a homeowner in the community, I also possess the insight as to how the other side of the issue sees the issue as well. This gives me a unique ability to bridge the gap between residents and developers. My wife and I moved out of Irvine after seeing the effects of massive and quick overdevelopment, and while not opposed to growth and development, I believe that there is a smart way to develop that actually benefits all interested parties, which would make Newport a better place to live for all of its residents.

I certify that all statements made on this application are true and correct to the best of my knowledge. I have read and understand the duties and responsibilities of the particular position(s) that I am applying for and authorize the release of this information on the internet.

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Signature



Date

RECEIVED
APPLICATION FOR APPOINTIVE POSITION

FOR OFFICE USE ONLY
Residence District No. 4
Verified by [Signature]
ROV

2019 APR 18 PM 3:04

OFFICE OF
THE CITY CLERK
CITY OF NEWPORT BEACH

CITY OF NEWPORT BEACH

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NAME OF BOARD, COMMISSION OR COMMITTEE: Planning Commission

Name: Rosene Mark Allen
(Last) (First) (Middle)

Residence Address (required): [Redacted] Zip Code: [Redacted]

How long have you lived in Newport Beach? 10 years Home/Cell #: [Redacted]

Business Address: [Redacted] Business Phone: [Redacted]

[Redacted] Email Address: [Redacted]

Have you ever been convicted of any crime or violation of any law or statute other than minor traffic violations?

☒ NO ☐ YES (If yes, attach separate sheet with explanation)

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None

CONTINUE TO PAGE TWO

Name and Location of Colleges/ Universities Attended	Major	Degree	Last Year Attended
Loma Linda University	Business Administration	BBA - Marketing	1994
San Diego State University	Business Administration	Transfer	1992
University of California - Irvine	Light Construction Management	Certificate Program	2001

Prior or Current Civic Experience (Include membership in professional, charity or community organization)	Office Held (If any)	Dates of Membership
N/A	N/A	N/A

Occupational History. Begin with your present or most recent position. List all positions separately held for the last five years.

Firm or Organization	Type of Business	Title	Dates of Employment
K.Hovnanian Homes	Homebuilding	Director of Land Planning	3/15 - Current
MBK Homes	Homebuilding	Project Manager	2/13 - 3/15
RSI Development	Homebuilding	Project Manager	2/12-2/13
Urbanest Group	Land Entitlement and Development	Principal	4/09 - 2/13

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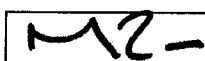
Dear Honorable Mayor Dixon and members of the Newport Beach City Council, I would like to introduce myself and my qualifications to you and seek your support for the privilege to serve the community of Newport Beach on the Planning Commission. My name is Mark Rosene, I am a 50 - year old real estate professional, avid sailor, and Newport Beach citizen. I grew up in the Corona Highlands community in Corona del Mar and have seen the growth of the city firsthand. My professional background includes 20+ years of local and international real estate experience in land entitlement, community design, development, and home building working for major public and private home builders. As the Director of Land Planning with K. Hovnanian Homes, I enjoy the opportunity of directing the entitlement and planning for new communities throughout Southern California. I am familiar with land use issues and development related concerns that cities and communities face which require a balanced approach to land stewardship. I can apply the city code with common sense oversight and not be swayed by a vocal minority. Please accept my request for consideration by you and the City Council for appointment to the Planning Commission. I am available at your convenience to speak with you further about this opportunity to serve the community of Newport Beach. I can be contacted at 949-463-1328 or at mark.rosene@gmail.com.

I certify that all statements made on this application are true and correct to the best of my knowledge. I have read and understand the duties and responsibilities of the particular position(s) that I am applying for and authorize the release of this information on the internet.

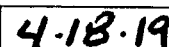
[BOX MUST BE CHECKED IF SUBMITTING ELECTRONICALLY]



Signature



Date



Mark Allen Rosene



Summary of Qualifications:

- 20 years of experience in real estate development, acquisition, planning, and construction management.
- Performed all aspects of due diligence in the acquisition of properties for single-family and multi-family housing.
- Prepare proposals to public agencies for their consideration for new development opportunities, entitling numerous properties from pre-Tentative Map through building permits and final Certificates of Occupancy.
- Direct and manage Project Managers and project management staff defining strategies, goals, and objectives for project management departments and divisions.
- Manage Architects, Engineers, and all other design consultants throughout the entitlement, design and construction process. Manage and contract work with design teams from preliminary design through construction and completion of single and multi-family housing developments.
- Prepare and issue requests for proposals, bidding, and awarding of consultant contracts, perform cost estimating and quantity plan take-offs, manage sub-contractor and consultant coordination.
- Prepare and manage detailed development budgets, development schedules, and tracking documents for sales and absorption.

Professional Experience:

K. Hovnanian Homes, Southern California

3/15 – Present – *Director of Land Planning*

MBK Homes Southern California Inc.

2/13 – 3/15 – *Project Manager*

RSI Development /SCEL Properties – Newport Beach

2/12 – 2/13 – *Planning and Development Manager*

Urbanest Group – Southern California

4/09 – 2/12 – *Partner*

Emaar Design and Development Studio – King Abdullah Economic City

11/07 – 4/09 – *Senior Development Manager*

Meeker Companies, Inc.

7/06 – 7/07 – *Vice President of Forward Planning*

Richmond American Homes – Irvine Division

7/05 – 7/06 – *Director of Forward Planning*

Greystone Homes, Inc. - South Coast Division / Lennar – South Coast
5/00 – 7/05 - *Project Manager*

Kaufman and Broad Coastal, Inc.
6/98 - 5/00 - *Forward Planner*

William Lyon Homes, Inc.
7/97 - 6/98 - *Customer Service Representative*

Merit Property Management, Inc.
6/95 - 7-97 - *Homeowners Association Manager*

Education and Credentials:

Bachelor of Business Administration 1994
Loma Linda University, Riverside, Ca.

Light Construction & Development Management Certification 2001
University of California – Irvine

California General Contractor – Class B (expired)

Skilled at Microsoft Word, MS Excel, MS Project, MS PowerPoint

Partial List of Communities

Single Family Communities:

The Sycamores, Shady Canyon, Irvine CA
Pienza, Newport Coast CA
The Grove, Pomona CA
Carnelian, Gardena CA
Verona, Newport Coast CA
Rivage, Newport Ridge, Newport Coast CA
Acacia, Oak Creek, Irvine CA
Morning Sky, Corona CA
Greystone Crossing, Orange, CA
Cornerstone, Costa Mesa, CA
Corazon, City of Rancho Santa Margarita CA
Vineland Metro, City of Los Angeles
Jacaranda, City of Stanton

Multi Family Communities:

Brisbane, Northpark, Irvine CA
San Juan Bautista, Northpark Square, Irvine CA
Sheridan Place, Irvine CA
Placentia Westgate, Placentia, CA
Savannah, Irvine, MCAS CA
Alicante, City of Los Angeles CA
Meriwether, Tustin MCAS CA
Bay La Sun, Village 8, KAEC, Saudi Arabia
Bay La Sun, Marina Towers, KAEC, Saudi Arabia
Esmeralda Town Homes 1-4, KAEC, Saudi Arabia

Hospitality:

Red Sea Ritz-Carlton, Esmeralda, KAEC
Bay La Sun, Village 6 Hotel & Retail, KAEC
Esmeralda Town Center Golf Club

Project Planning Miscellaneous:

Bay La Sun, Streetscapes and Signage, KAEC
Bay La Sun, Fire Department, KAEC
Esmeralda Town Center School, K-8, KAEC

References:

Urbanest Group
BORM Engineering
Greystone Homes
Meeker Companies
The Management Trust
Lawson Geotechnical Consulting (LGC)

Tarek Shaer (310) 508-7354
Masoud Bokie (949) 752-0601
Doug Woodward (949) 463-1329
George Meeker (949) 500-8201
Michelle Pate (949) 285-4819
Tim Lawson (949) 369-6141